

CO-HOST



FINANCING AFRICA'S INFRASTRUCTURE
POUR LES INFRASTRUCTURES EN AFRIQUE



ESTABLISHING PROJECT DEVELOPMENT AS AN INVESTMENT CLASS

INSTITUTIONAL PARTNER



LUNCH PARTNER



STRATEGIC PARTNERS



Long-term
Infrastructure
Investors
Association



Establishing Project Development as an Investment Class

07:00-8:30 Private invitation only breakfast session

08:00-9:00 Registration

09:00-9:15 Welcome and Opening Remarks

09:15-9:30 Keynote Address

09:30-10:30 **Leaders' Roundtable: Project Development in Africa: Risks and Opportunities**

This scene setting session will discuss the business environment, challenges, solutions and global benchmarks and best practices for project development in Africa. What project development risks do developers face and what industry developments would aid their growth and appetite to take more early stage project risk?

10:30-11:00 Networking Break

11:00-12:00 **Leaders' Workshop: Negotiating Co-Developer Agreements and Structuring Investment Instruments**

Expert advisors will share best practices and risk management approaches for negotiating co-developer agreements and structuring investment instruments to attract long-term capital and accelerate financial close.

12:00-14:00 **Ai Project Development Forum Leaders' Networking Lunch**

This lunch session will feature a presentation on the Project Development Forum's 2016 initiative to establish the Ai African Co-Development & Finance Platform, and canvass delegates on how the Forum can best engage stakeholders on crowding in private capital to project development.

14:00-14:50 **Building the Pipeline of Bankable Energy Projects**

The session will open with a sectorial keynote on the risks and opportunities in the energy sector and how project development can be accelerated. Then project developers will use examples of both successful projects and those still in the pipeline, in an interactive discussion on the needs of potential investors, with audience input from investors, strategic partners and industry experts.

14:50-15:40 **Building the Pipeline of Transport and ICT Projects**

The session will open with a sectorial keynote on the risks and opportunities in the transport and ICT sector and how project development can be accelerated. Then project developers will use examples of both successful projects and those still in the pipeline, in an interactive discussion on the needs of potential investors, with audience input from investors, strategic partners and industry experts.

15:40-16:00 Networking Break

16:00-16:50 **CEO Dialogue: Project Development as the Key Driver for Infrastructure Investment**

Moody's research confirms that Africa has the lowest project finance default rate of all regions around the world, so why do perceived project development risks still slow Africa's infrastructure development? CEOs in this session will discuss the benefits of project development being recognized as a formal project stage with its own risk and reward matrix. Panelists will highlight innovative structures to convert project development risk into financial risk, so that project development and project developers can attract investment from venture capital and institutional investors.

16:50-17:40 **Ministerial Roundtable of Africa50 Shareholders**

Africa50 shareholder Ministers will discuss what they look for in project developers, and what they have done to facilitate infrastructure project development and investor protection in their countries.

17:40-17:50 Closing Remarks

17:50-18:50 **Ai Infrastructure Project Developer Awards Ceremony**

The Ai Infrastructure Project Developer Awards are unique Awards that recognise achievements across the main infrastructure project development sectors in Africa and reward the personalities and institutions, both public and private sector as well development finance institutions fostering and driving early stage infrastructure, project development across the continent.

19:00-20:30 Cocktail Reception



Registration Form

Yes, please register me for the Africa investor (Ai) CEO Infrastructure Project Developers Summit & Awards 2017, 3 May 2017, Durban, South Africa.

Your investment includes lunch, refreshments on the day, any documentation made available to the delegates and countless valuable networking opportunities.

2-day Pass

Early Bird Savings

Register by 20 February 2017 and save \$400

- you pay only \$2,890

Register by the 20 March 2017 and save \$200

- you pay only \$3,090

Thereafter all registrations at the full fee of \$3,290

1-day Pass

Early Bird Savings

Register by 20 February 2017 and save \$300

- you pay only \$1,395

Register by the 20 March 2017 and save \$200

- you pay only \$1,495

Thereafter all registrations at the full fee of \$1,695

Group Booking Offer

Register 3 or more delegates and qualify for a **further saving of \$150 per delegate**

Register 5 or more delegates and qualify for a **further saving of \$300 per delegate**

Delegate Details:

First Name _____
Surname _____
Designation _____
Telephone _____ Fax _____
Mobile _____ Email _____
Assistant _____
Email _____

Organisation Details:

Name of company _____
Address _____
Nature of Business _____
Switchboard _____

Contact person for Invoice (other than delegate):

First Name _____
Surname _____
Designation _____
Telephone _____
E-mail _____

(Please photocopy this form for additional delegates)

TERMS AND CONDITIONS

Payment: Invoices are payable on receipt and full payment must be received before the summit starts. Government purchase orders are accepted and the original must reach Africa investor (Ai) prior to the running of the event. The organisers reserve the right to refuse admission if payment has not been received before the Summit takes place.

Cancellations: All cancellations must be received in writing. For cancellations received up to 1 month prior to the running of this event a cancellation fee of 10% will be charged. Cancellations received up to 2 weeks prior to the running of this event will be subject to a 50% cancellation fee. All cancellations received after 2 weeks prior to the event will be liable for the full fee; however, substitute delegates are always welcome.

Confirmation: All registrations received will be taken as confirmed and are subject to these terms and conditions.

Authorised by:

I hereby acknowledge that I have read and agree to these terms and conditions.

First Name _____
Surname _____
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Payment

Please debit my: Visa MasterCard

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Complimentary VIP Investor Passes

Due to high demand, we have made available a number of complimentary passes for senior representatives from pension funds, sovereign wealth funds and endowments (please note: a maximum of 2 passes per organisation, subject to verification). If you or your company would like to apply, please contact Precious Nkandu at pnkandu@africainvestor.com using CVIP as a reference.

Enquiries: For any enquiries please contact Renee Montez +27 11 783 2431 or rmontez@africainvestor.com