

The logo consists of the letters 'Ai' in a bold, white, sans-serif font. The 'i' has a dot above it. The logo is set against a red square background.

africainvestor

AFRICAN INFRASTRUCTURE PROJECT DEVELOPER AWARDS 2018



18 June 2018



Mauritius

INSPIRING AFRICAN INVESTMENT SUCCESS STORIES

**ENTRY
PACK**

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INTRODUCTION: African Infrastructure Projects Developer Awards 2018

The Africa investor (Ai) CEO Infrastructure Project Developers Summit 2018 will gather the top project developers from around Africa. The 2018 Summit will also host the first-of-their-kind Ai African Infrastructure Project Developer Awards, designed to recognise and reward excellence amongst Africa's project developers to a pan-African and global infrastructure investment audience. The winners of the 2018 Ai African Infrastructure Project Developer Awards will be announced in June 2018 in Mauritius.

WHEN AND WHERE

The Awards will be held in June 2018, alongside the Ai CEO Infrastructure Project Developers Summit, in Mauritius.

CATEGORIES

1. Ai African Social Project Developer of the Year
2. Ai African ICT Project Developer of the Year
3. Ai African Renewable Energy Project Developer of the Year
4. Ai African Logistics/Transport Project Developer of the Year
5. Ai African Energy Project Developer of the Year
6. Ai Private Sector Co-developer of the Year
7. Ai Public Sector Co-developer of the Year
8. Ai Construction Company Co-developer of the Year
9. Ai African Project Development Financier of the Year
10. Ai African Project Development Advisor of the Year
11. Ai Project Preparation Facility of the Year
12. Ai Project Development Fund of the Year
13. Ai African Developer of the Year
14. Ai African Sponsor of the Year

CRITERIA

General Entry Criteria (applicable to all categories)

There are specific criteria for each category. However, entrants should also note the general criteria and, where applicable, include how these relate to their activities. The projects submitted for these awards should have been developed between 1 January 2017 and 1 January 2018.

- Investment in people and human development
- Capacity building and knowledge transfer
- Job creation
- Environmental preservation
- Good corporate citizenship
- Sustainable community development
- Innovation
- Intra-African trade and regional economic development
- Public-private partnerships
- Communication and promotion of activities

Category Specific Criteria

Separate criteria are set out for each category. Details of the criteria are given below along with suggestions of the companies who may enter each of the categories.

1. Ai AFRICAN SOCIAL PROJECT DEVELOPER OF THE YEAR

Who should enter?

This category is open to anyone involved in the development of projects of social infrastructure.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Criteria

Judges will not only look at the structuring of the deal, but also at how an infrastructure programme has been delivered in terms of:

- Innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community, both social and economic
- Consultation with stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

2. Ai AFRICAN ICT PROJECT DEVELOPER OF THE YEAR

Who should enter?

This category is open to anyone involved in the development of projects of ICT infrastructure.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018. The deal entered should have reached financial close before it is submitted for entry rather than a deal which is in progress.

Criteria

Judges will not only look at the structuring of the deal, but also at how an infrastructure programme has been developed in terms of:

- Innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community, both social and economic
- Consultation with stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

3. Ai AFRICAN RENEWABLE ENERGY PROJECT DEVELOPER OF THE YEAR

Who should enter?

This category is open to anyone involved in the development of projects of renewable power and energy infrastructure.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Criteria

Judges will not only look at the structuring of the deal, but also at how an infrastructure programme has been developed in terms of:

- Innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community, both social and economic
- Consultation with stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

4. Ai AFRICAN LOGISTICS/TRANSPORT PROJECT DEVELOPER OF THE YEAR

Who should enter?

This category is open to anyone involved in the development of projects of transport and logistics infrastructure.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Criteria

Judges will look not only look at the structuring of the deal but also at how an infrastructure programme has been delivered in terms of:

- Innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community, both social and economic
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

5. Ai AFRICAN ENERGY PROJECT DEVELOPER OF THE YEAR

Who should enter?

This category is open to anyone involved in the development of projects of power and energy infrastructure.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Criteria

Judges will look not only look at the structuring of the deal but also at how an infrastructure programme has been developed in terms of:

- Innovation
- The use of local resources – human and capital
- Structuring
- Positive impact on the local community, both social and economic
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

6. Ai PRIVATE SECTOR CO-DEVELOPER OF THE YEAR

Who should enter?

This category is open to private sector companies or organisations in joint ventures or co-development partnerships with developers.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Judges will not only look at the technical aspect and structuring of the project, but also at how a project has been developed in terms of:

Criteria

- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration
- Particular challenges and obstacles overcome

7. Ai PUBLIC SECTOR CO-DEVELOPER OF THE YEAR

Who should enter?

This category is open to public sector companies or organisations in joint ventures or co-development partnerships with developers.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Judges will not only look at the technical aspect and structuring of the project but also at how a project has been developed in terms of:

Criteria

- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration
- Particular challenges and obstacles overcome

8. Ai CONSTRUCTION COMPANY CO-DEVELOPER OF THE YEAR

Who should enter?

This category is open to construction companies in co-development agreements with developers.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Judges will not only look at the technical aspect and structuring of the project but also at how a project has been developed in terms of:

Criteria

- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration
- Particular challenges and obstacles overcome

9. Ai AFRICAN PROJECT DEVELOPMENT FINANCIER OF THE YEAR

Who should enter?

This category is open to financial institutions involved in the arranging and provision of finance to infrastructure co-developers and their projects.

The programme submitted for this award should have been developed between 1 January 2017 and 1 January 2018.

Criteria

Judges will not only look at the financial aspect and structuring of the deal, but also at how the financing has been structured in terms of:

- Innovation
- New sources of capital brought into the deal (especially pension funds and capital markets)
- The use of local resources – human and capital
- Facilitation of local currency transactions
- Efforts to support the sustainable growth of local markets
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns

10. Ai AFRICAN PROJECT DEVELOPMENT ADVISOR OF THE YEAR

Who should enter?

This category is open to advisory firms or other bodies involved in advising project developers on deals and transactions.

Criteria

Judges will be looking for evidence of:

- Support for the development of Africa's infrastructure markets
- Facilitation of local currency transactions
- Financial and technical innovation
- Efforts to support the sustainable growth of local markets
- Adoption of global best practices in Africa

11. Ai PROJECT PREPARATION FACILITY OF THE YEAR

Who should enter?

This award is open to both public and private sector organisations that have been instrumental in improving the regulatory environment and creating favourable conditions for infrastructure project developers in Africa.

Criteria

Judges will be looking for evidence of:

- Commitment to building capacity within a government or business community to promote and implement an improved infrastructure project development climate
- Degree to which there has been activity – internally or externally – to raise awareness of the importance of infrastructure as a job creation platform
- Promotion of private sector views in the development of policy and a dialogue between government and business
- Examples of how policies have been implemented and the measures of success which have been seen

12. Ai PROJECT DEVELOPMENT FUND OF THE YEAR

Who should enter?

This category is open to infrastructure project development funds and investment managers. This category will assess the performance of the fund between 1 January 2017 and 1 January 2018.

Criteria

Judges will be looking for evidence of:

- Quality of portfolio and number of transactions
- Value of African assets under management at beginning and end of the agreed period (or nearest dates to it that they can provide)
- Assets allocation by country and by sector
- Performance of the fund over the last 12 months
- Type of fund (e.g. equity long only, equity and bonds etc.)
- Type of investors (retail, institutional or both)

13. Ai AFRICAN DEVELOPER OF THE YEAR

Who should enter?

This category is open to infrastructure project developers, including contracting and consulting engineers working as developers, or in joint ventures or partnerships with developers.

The programme submitted for this award should have been completed between 1 January 2017 and 1 January 2018. The deal entered should have been developed before it is submitted for entry rather than a project under development.

Judges will not only look at the technical aspect and structuring of the project but also at how a project has been designed in terms of:

Criteria

- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with key stakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration
- Particular challenges and obstacles overcome

14. Ai AFRICAN SPONSOR OF THE YEAR

Who should enter?

This category is open to project sponsors and professionals involved in setting up deals.

The initiatives submitted for this award should have been developed between 1 January 2017 and 1 January 2018. The deals entered should have been closed rather than a deal which is in progress.

Criteria

Judges will not only look at the financial aspect and structuring of the deal but also at how an infrastructure programme has been designed in terms of:

- Financial innovation
- The use of local resources – human and capital
- Positive impact on the local community, both social and economic
- Consultation with keystakeholders
- Consideration of sustainable development and environmental concerns
- Promotion of regional integration

ENTRY DETAILS

1. You are welcome to enter as many categories as you wish. Please provide a separate entry for each category.
2. Entries must be from the 2017-2018 period.
3. All entries from any company, organisation or individual, whether African or international, are welcome provided you have met with the criteria for each category above.
4. Entry is a simple 500-word nomination outlining how you meet the awards criteria given below. There are general criteria and separate criteria specific to each category. Please read the criteria carefully before making your submission and ensure that you relate these criteria to your entry.
5. Based on feedback from judges and assessors, nominations over the word count will not be accepted.
6. You may also submit supporting materials along with your 500-word submission.
7. Africa investor understands that some information contained in your submission may be commercially sensitive. If summaries of winning entries will be published in Africa investor, you will be given the option to omit any commercially sensitive information.
8. The Ai African Infrastructure Project Developer Awards Secretariat is unable to return submissions.



African Infrastructure Project Developer Awards 2018

18 June 2018, Mauritius

ENTRY FORM

Please fill out the form below:

Submit a 500-word submission on your project or business. This submission will be judged by the panel against the criteria laid out above for the relevant category.

Send, fax or email both items to Tatenda Mutasa using the contact details provided on the form.

Entry Category

Project title (where applicable)

Name

Position

Organisation

Address

Postcode

Telephone

Fax

E-mail Address

Please send me further details of the awards winner

Yes No

I have attached a submission and supporting details

500-word submission Supporting materials

Please ensure that your submission and any other materials are clearly marked with your organisation name and contact details. Please ensure that your organisation name is spelt as you would like it to appear on your Award, should you win. **Closing date: 16 March 2018**

Contact Details

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