The 4th Ai CEO Infrastructure Project Developers Summit & Awards 2018, held in association with Africa50, builds on past Summit themes, designed to highlight the opportunities and bottlenecks to mobilizing innovative private capital to early stage infrastructure project development. Recurring observations constraining increased private capital for project development from the investment community centre on the lack of bankable projects and the time to reach financial close.

This unique, CEO-level Summit, will bring together critical decision makers from across Africa’s infrastructure project development community, for a dynamic public-private sector dialogue, on how to reprioritize and fast track financial close, as a critical stimulant to increasing the number of early stage, green field projects and developers that attract and mobilize private and institutional capital.

THE SUMMIT WILL ALSO HOST A SPECIAL AFTERNOON FEATURE FOR ENERGY LEADERS, AT THE INVITATION ONLY: AFRICA INVESTOR (Ai) — AFRICA50 ENERGY PROJECT DEVELOPERS SUMMIT

Africa investor (Ai) Media is registered with CFA Institute as an Approved Provider of continuing education programs for CFA Institute members.
**MORNING THEME:** PARTNERSHIP MODELS TO INCREASE PRIVATE PROJECT DEVELOPMENT CAPITAL

**08h45 - 08h50** Welcome

**08h50 - 09h10** Opening Keynote

**09h10 - 09h55** Leaders Dialogue: The 2018 AiProject Developers Forum Benchmarking Survey

Leaders in this panel will present and discuss the highlights of the 2018 Ai Project Developers Forum Benchmarking Survey.

**09h55 - 10h40** Public Sector Dialogue: Improving Private Sector Participation (PPI) in Infrastructure Models

Africa has the lowest continental levels globally of private sector participation in Infrastructure (PPI), according to the World Bank PPI database. Discussion leaders will share their views on how to improve the participation of African project developers in infrastructure and the role African governments can play, to facilitate domestic and international co-developer partnerships.

**10h40 - 11h00** Networking Break

**11h00 - 11h45** The Rise of ‘Developer Tech’: Are Traditional Developer Business Models Under Threat?

This session introduces how technology is impacting and accelerating infrastructure development and finance in Africa and the extent to which ‘Developer Tech’, Blockchain and ICO’s (Initial Coin Offerings), could disrupt traditional developer models and whether analogies can be drawn with the impact ‘FinTech’ had on the banking and finance sector.

**11h45 - 12h30** Leaders Dialogue: DFI Project Development Innovations and Leadership

The Ai Infrastructure Project Developers Forum Benchmarking Survey confirmed that African infrastructure is short of investment-ready projects, not construction finance, and that DFIs need to focus more finance and expertise on project preparation and take more risks. Developers and DFI leaders will discuss how to improve project development, including options and requirements for increased risk sharing and reprioritisation on financial close in the procurement and award process.

**12h30 - 14h00** Networking Lunch & The 2018 AiInfrastructure Investment Awards Ceremony

---

**AFTERNOON THEME:** THE AiAfricainvestor - AFRICA$50 ENERGY PROJECT DEVELOPERS SUMMIT

**14h00 - 14h15** Keynote Address


Africa’s project development market is rapidly evolving, driven by countries’ pressing infrastructure needs, technological change, the strategic interest of global players, and the emergence of disruptive competitors. This is causing established developers to review their business models. In this round table CEOs of infrastructure companies will discuss how they are approaching these challenges. They will provide examples and best practices from both Africa and other regions.

**15h15 - 16h15** African Institutional Investor Dialogue: Attracting Capital to Project Development

Institutional investors worldwide have more than $100 trillion in assets that seek long-term, stable returns. Tapping even a small fraction of this for infrastructure project development in Africa would have a sizable impact. However, Africa is competing on a global scale for these funds and risk perceptions remain high. To make project development finance an investible asset class on the continent will require initiative and concerted action from all partners. In this panel, African institutional investors will share their views on long-term capital and how to attract institutional funding for pre-financial close development.

**16h15- 16h45** Networking Break

**16h45 - 17h45** Ministers of Energy Round Table: Fast Tracking Energy Projects - the Government View

Improving power generation and distribution is Africa’s most urgent development need, as highlighted by the first of the Africa Development Banks’s High 5 priorities: “Power Africa”. While some African governments have been successful facilitators of energy projects, others are still struggling to create the necessary enabling environment. In this round table Ministers will share their experiences and best practices and outline priority projects in their countries.

**17h45 - 18h00** Closing Remarks

**18h00 - 18h30** The 2018 AiInfrastructure Project Developers Awards Ceremony

**18h30 - 20h00** AiCocktail Reception

---

Programme (as at 16 May) may be subject to change at the discretion of organisers.
“PUTTING FINANCIAL CLOSE FIRST”

Ai CEO INFRASTRUCTURE PROJECT DEVELOPERS SUMMIT & AWARDS 2018

For more information, go to www.aidevelopersummit.com or join the conversation on #aidevelopersummit